

# Crowd Bootstrap's Theory of Change

Purpose	Behavior and Interventions	Motivation
<p><b>Mission</b></p> <p>Ignite self-sustaining social entrepreneurship in emerging economies.</p> <p><b>Idea</b></p> <p>Curate funding and business expertise then empower impact consultants to accelerate the journey of social entrepreneurs.</p> <p><b>Outcome</b></p> <p>More social entrepreneurs solving high-impact problems in emerging economies.</p>	<p><b>Behavior Map</b></p> <ol style="list-style-type: none"> <li>1. Curate content that is valued by social entrepreneurs.</li> <li>2. Social entrepreneurs sign-up to access curated content.</li> <li>3. Impact consultants sign-up to help social entrepreneurs.</li> <li>4. Impact consultants accelerate the journey of social entrepreneurs.</li> <li>5. Social entrepreneurs compensate impact consultants.</li> </ol> <p><b>Interventions</b></p> <ol style="list-style-type: none"> <li>1. Incentivize the Crowd to curate business knowledge.</li> <li>2. Leverage value-added content to attract social entrepreneurs.</li> <li>3. Social startups convince impact consultants to invest their time.</li> <li>4. Match impact consultants with social entrepreneurs.</li> <li>5. Incentivize social entrepreneurs to share benefits.</li> </ol>	<p><b>Contributors</b></p> <p>Use Tokens to motivate Contributors to create value-added content.</p> <p><b>Entrepreneurs</b></p> <p>Motivate entrepreneurs by offering Tokens for shares.</p> <p><b>Impact Consultants</b></p> <p>Entrepreneurs motivate impact consultants by offering Tokens for work.</p>

Scalability	Roll Out
<ol style="list-style-type: none"> <li>1. Scale by adding new Funds, each with a focus directed by a Sponsor.</li> <li>2. Fund Managers operate autonomously within guidelines.</li> <li>3. Deals between Entrepreneurs &amp; Consultants are mutually beneficial.</li> </ol>	<ol style="list-style-type: none"> <li>1. POC – Monetize natural resources to fund renewable sources of wealth.</li> <li>2. Validation – Recycle profits into projects that have measurable social benefits.</li> <li>3. Replicate – Add similar Funds in other regions then in other countries.</li> </ol>

